

# Integrate Social links to enrich leads and contacts

ConvergeHub allows you to integrate social links of your leads and contacts within their respective details page. This helps you to view their conversations over social media and keep track of their social activities from within the CRM, for taking real-time actions and driving better engagement.

To integrate social links to leads and contacts, follow the steps below:

Name	Account Name	Lead Source	Status	Industry	Type	Phone	Tools
Bryan Abraham	NuSet LLC	Email Campaign	Converted	Food & Beverage	Company	+1 12040436485	Select
Andrew Jones	St. Lucia Trust	Email Campaign	In Process	Healthcare	Company	+1 456789125	Select
Aaron Brunk	Brunk Co.	Advertisement	New	Food & Beverage	Company	+1 19474537944	Select
Joe ponting	Suzan Heyden	Online Sites	Converted	Healthcare	Person	+1 1569905149	Select



Click on the respective lead or contact that you want to update.

**Bryan Abraham**

General	Address	Sales Process	Other	Goal
First Name	Bryan	Last Name	Abraham	
Assigned to	James Clarke	Lead Source	Email Campaign	
Type	Company	Account Name	NuSet LLC	
Status	Converted	Convert Date	06/22/2018	
Industry	Food & Beverage	Lead Score		
Phone	+1 12040436485	Sales Process	Lead Process	
	+1 5161457890			
	+ Add Phone			
Email	bryan@gmail.com			
	+ Add Email			



Click on the edit option.

General Address Sales Process **Other** Goal

### Edit Lead

Referred By	<input type="text" value="John William"/>	Annual Revenue	<input type="text"/>
Department	<input type="text" value="Marketing"/>	Employees	<input type="text" value="Select"/>
Birthdate	<input type="text"/>	Title	<input type="text" value="Executive"/>
Website	<input type="text"/>	Leads Image	<input type="text"/> <input type="button" value="Browse"/>
Social Links	<input type="text" value="Twitter"/> <input type="button" value="+ Add another"/>	<input type="text" value="https://twitter.com/"/>	
Description	<input type="text"/>		

or



Click on Other tab option.



Choose the social media channel.



Type the social account link.



Add another social link if required.



Click on Save to update the changes. Or else, click on cancel.